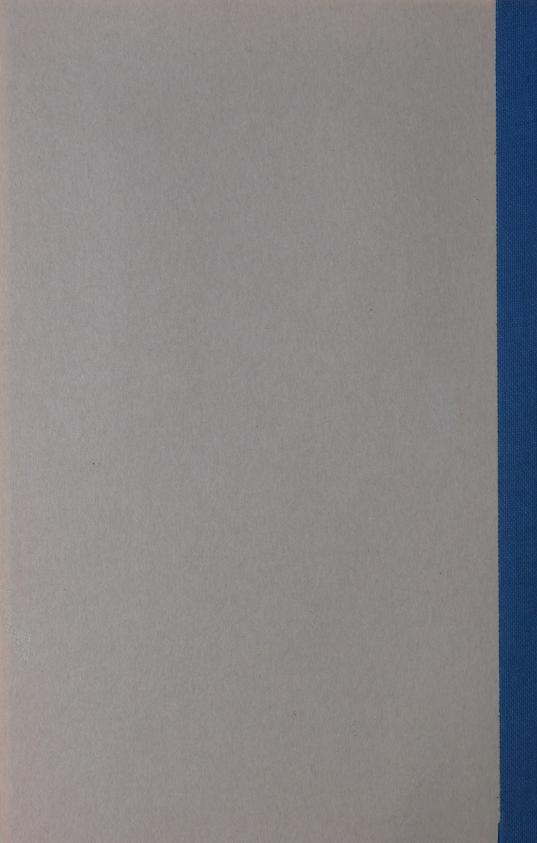
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Ontario. Dept. of Economics and Development. Industrial Research Division

United Kingdom imports and possible Canadian export opportunities







UNITED KINGDOM IMPORTS

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Possible Canadian Export Opportunities

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DEPARTMENT OF PLANNING AND DEVELOPMENT TRADE AND INDUSTRY BRANCH

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In condensed format for the first time, the statistics in this booklet disclose the principal imports of the United Kingdom from all countries and, in addition, outline the principal Canadian exports to the United Kingdom. In publishing these import and export figures, the Trade and Industry Branch hope that Canadian and Ontario manufacturers will more carefully examine the United Kingdom market for increased export opportunities.

One of the world's great trading nations, the United Kingdom has traditionally been an exporter of fully manufactured goods and an importer of raw materials or partially manufactured goods. This is amply illustrated by the fact that nearly 90% of Canadian imports from the United Kingdom are in the form of fully manufactured goods, while more than 75% of Canada's exports to that area are in the form of raw materials or partially manufactured products.

During the past four years the United Kingdom has imported an annual average of more than \$10.6 billion worth of goods. During this same period, Canada has been, next to the United States, the United Kingdom's most important source of imports, with Canada exporting an annual average of \$780 million to that market.

Today, in many respects, Canadian export opportunities to the United Kingdom are better than they have been for many years. The preferential tariff for members of the Commonwealth continues to give Canada a favoured position. However, in recent times, and of particular importance, has been the convertibility of the pound sterling, and the progressive liberalization of import restrictions. A number of Canadian manufacturers investigating the United Kingdom market at first hand in recent months have landed rewarding contracts. In many instances it was the first time that the companies concerned had engaged in United Kingdom export.

Some Canadian manufacturers have found it helpful to exhibit their products at United Kingdom trade fairs, and have successfully introduced their products to a large group of buyers in a relatively short period. An appendix at the back of this booklet gives a list of forthcoming trade fairs in the United Kingdom at which some Canadian manufacturers may wish to exhibit. The retail buying seasons in London are also given in the appendix, as a guide for a sales trip.

Statistics in this booklet are published under four separate tables and cover the period 1956-1959. The first table, commencing on page 4, gives United Kingdom imports from all countries by principal class and division. The second table, on page 6, contains a finer breakdown with a selected list of commodities which annually tend to be in excess of \$1 million in total value. The data in the foregoing were abstracted from Accounts Relating to Trade and Navigation of the United Kingdom, printed by Her Majesty's Stationery Office, London. Pound sterling figures were converted to Canadian dollars by applying the average exchange rate in each particular year to the sterling figures.

The third table, on page 11, gives Canadian exports to the United Kingdom, 1956-1959, by main groups. The fourth table, on page 12, gives a selected list of leading Canadian exports by commodity that have been in excess of \$100,000 annually during the four-year period. Figures in these tables were taken from publications printed by the Dominion Bureau of Statistics.

In publishing these trade statistics the Trade and Industry Branch does not pretend to imply that all of the items listed represent export opportunities for Ontario manufacturers. However, these lists of leading imports and exports do tend to "separate the wheat from the chaff", and do contain many items which not only represent possible export opportunities but which warrant further study by Ontario manufacturers. Because more than three-quarters of Canadian exports to the United Kingdom are in the form of raw materials and semi-manufactured goods, it is hoped that by bringing these statistics to light, Ontario manufacturers will be encouraged to increase their exports of finished products to the United Kingdom market.

Several government agencies stand ready to assist the Ontario manufacturer to expand his export trade. The Trade and Industry Branch of the Ontario Government maintains a Trade and Industry Department at Ontario House in London, England, and the Dominion Government, through the Department of Trade and Commerce, maintain Trade Commissioners in London, Liverpool, Glasgow and Belfast.

IMPORTS INTO THE UNITED KINGDOM BY CLASS AND DIVISION

(a) Food, Beverages and Tobacco

	1956	1957	1958	1959
		(millions	of dollars)	
Live animals chiefly for food	91	122	106	81
Meat and meat preparations	805	826	856	852
Dairy products, eggs and honey	466	375	371	511
Fish and fish preparations	88	90	132	142
Cereals and cereal preparations	639	567	619	620
	648	613	676	633
Fruits and vegetables	298			
Sugar and sugar preparations Coffee, cocoa and cocoa preparations,		416	275	232
tea and spices	456	508	531	475
Feeding stuff for animals and food wastes	140	122	135	177
Miscellaneous food preparations	48	45	39	44
Beverages	83	91	93	100
Tobacco and tobacco manufactures	222	229	237	228
Total of Class A	3,984	4,004	4,070	4,095
(b) Basic Materials				
Hides, skins and fur skins, undressed	121	129	106	131
Oil-seeds, oil nuts and oil kernels	167	165	136	159
Rubber, including synthetic and reclaimed	245	227	207	172
Wood and cork	440	465	384	383
Pulp and waste paper	296	282	267	269
Silk	3	3	2	3
Wool and other animal hair and tops	515	550	397	453
Cotton	287	291	195	183
Miscellaneous textile fibres and waste	87	104	80	94
Crude fertilizers and crude minerals, excluding fuels	116	110	94	89
Metalliferous ores and metal scrap Miscellaneous animal and vegetable crude	501	550	376	330
materials	98	93	89	93
Animal and vegetable oils, fats, greases				
and derivatives	158	164	123	145
Total of Class B	3,034	3,132	2,455	2,504
(a) Minary France and Laborance				
(c) Mineral Fuels and Lubricants				
Coal, coke and briquettes	119	68	19	4
Petroleum and petroleum products	1,019	1,180	1,179	1,256
Total of Class C	1,138	1,248	1,198	1,260

(d) Manufactured Goods

(a) Manajaciurea Goods	1956	1957	1958	1959
		(millions	of dollars)	
Chemicals	294	306	328	372
Leather, leather manufactures and dresse	d furs 57	62	55	72
Rubber manufactures	7	7	7	11
Wood and cork manufactures (excluding				
furniture)	107	121	123	135
Paper, paper board and manufactures then	eof 177	188	194	198
Woollen and worsted yarns and woven fa		29	30	25
Cotton yarns and woven fabrics	71	90	88	118
Synthetic fibre yarns and woven fabrics	30	37	35	27
Miscellaneous textile manufactures	82	83	80	93
Miscellaneous non-metallic mineral manufa		28	33	38
Silver, platinum and jewellery	30	39	25	29
Iron and steel	290	212	125	108
Non-ferrous base metals	614	514	476	553
Manufactures of metals	40	50	50	50
Machinery other than electric	304	335	373	439
		72	80	108
Electric machinery, apparatus and appl	5	4	4	3
Railway vehicles	65	76	60	93
Road vehicles and aircraft	17	29	60	37
Ships and boats		29	60	91
Sanitary, plumbing, heating and lighting				
fixtures and fittings; buildings, pre		10	15	10
fabricated; furniture	11	13	15	18
Clothing, footwear, travel goods and har	ndbags 64	70	81	111
Scientific instruments; photographic and	4.4	40		
optical goods; watches and clocks	44	46	50	64
Miscellaneous manufactured articles	68	74	91	132
Total of Class D	2,491	2,485	2,462	2,835
(e) Miscellaneous				
(e) Miscenaneous				
Postal packages	21	21	19	18
Live animals of a kind not normally				
used for food	19	20	22	23
Total of Class E	40	41	41	41
Total of Class E	40	41	41	41
TOTAL	10,687	10,910	10,226	10,736
TOTAL	10,001	10,510	10,220	10,750

SELECTED IMPORTS INTO THE UNITED KINGDOM BY COMMODITY

(a) Foods, Beverages and Tobacco

In I hooms beneroals and Loomeco				
(a) Foods, Beverages and Toodcco	1956	1957	1958	1959
			of dollars)	
D - f - 1 - 1 f - 1 f 1	100 4	176.8	190.2	188.7
Beef and veal, fresh and frozen Pork, fresh, chilled or frozen	$169.4 \\ 11.9$	12.4	9.3	8.6
Poultry, dead, fresh and frozen	3.4	3.6	4.1	2.3
Turkeys, fresh and frozen	3.5	5.1	4.9	3.6
Bacon	231.5	218.5	232.8	234.4
Sausages not in airtight containers	3.0	2.6	2.2	2.1
Sausages in airtight containers	1.1	1.2	1.2	1.4
Beef tongues	14.1	12.3	11.0	10.2
Corned beef	40.4	52.2	43.7	49.0
Veal	3.2	2.9	3.7	3.8
Bacon and hams	19.2	27.6	31.6	38.9
Pork	2.5	3.2	3.5	6.1
Pork tongues	2.3	2.3	2.3	2.1
Other pork products	20.4	22.3	23.6	24.8
Soups	.8	1.2	1.7	1.6
Beef or veal extracts and essences	2.5	3.0	5.6	5.0
Whole milk powder, unsweetened	4.3	4.0	4.7	7.2
Skimmed milk powder, unsweetened	9.7	10.1	8.1	15.6
Butter	318.9	266.6	265.9	361.4
Cheese Engagin shall	97.8 16.9	$67.2 \\ 5.2$	64.4	103.3 4.3
Eggs in shell	6.9	11.0	12.1	6.1
Eggs whole, frozen, not in shell	4.3	4.6	2.8	3.5
Eggs, other, whole and yolk, not in shell Honey	2.4	2.1	2.0	1.7
Cod	2.0	3.6	3.4	4.1
Haddocks	2.2	2.9	3.5	3.6
Halibut	1.2	1.4	1.4	1.3
Herrings	1.6	1.4	1.3	1.5
Salmon, fresh, including packed in crushed		1.4	1.4	1.2
Salmon, chilled or frozen	3.7	4.3	8.4	3.2
Prawns, fresh	1.2	1.3	.9	.9
All other sorts shell fish and molluscs	1.6	1.9	3.1	3.6
Pilchards	4.5	3.7	4.4	3.6
Salmon preparations	27.9	29.7	67.8	80.9
Sardines	7.4	5.2	4.9	3.9
All other fish preparations	9.5	11.3	8.9	8.4
Wheat	372.6	331.8	310.7	291.8
Barley	57.2	59.7	74.6	58.3
Maize	113.9	106.6	130.9	166.3
Oats	1.7	2.8	8.6	7.1
Meal and flour of wheat	35.6	32.6	34.4	34.2
Maize starch for use as food	7.3	6.7	3.4	2.8
Apples	39.1	38.6	49.6	41.9
Grapes other than hot house	14.4	13.6	15.7	15.6
Peaches and nectarines	2.0	2.3	3.2	
	13.6	13.0	$\frac{3.2}{14.7}$	4.6
Plans man and damage				13.8
Plums, greengages and damsons	1.5	1.9	1.7	2.3
Prunes	4.9	2.9	7.9	3.1
Apples, preserved	1.9	.6	2.1	1.1
Peaches, preserved	25.5	20.1	32.9	24.7
Pears, preserved	16.4	15.5	17.8	18.4
Marmalade	.8	1.2	.9	.5
Other jam or jellies	1.6	1.9	2.7	1.1
Grape juice	.9	.9	.8	.9
Other fruit juice	1.8	1.8	2.2	3.0

	1956	1957	1958	1959
		(millions of	f dollars)	
Beans, preserved	2.0	2.1	1.5	1.3
Peas, preserved	2.0	1.9	1.7	1.5
Tomato puree or paste	12.0	8.9	11.6	10.3
Tomato, other (including whole peeled)	12.2	15.6	13.4	11.5
Soups	2.3	3.6	3.7	2.6
Tomato juice	$\frac{1.8}{20.0}$	$\begin{array}{c} 1.4 \\ 15.0 \end{array}$	$\begin{array}{c} 1.9 \\ 22.0 \end{array}$	$2.0 \\ 22.1$
Bran Linseed cake and meal	3.8	1.7	4.8	4.2
Soya bean cake and meal	21.8	18.7	6.7	17.1
Sunflower seed cake and meal	4.5	9.3	7.0	7.0
Meat meals and mixtures of meat meals				
with bone meals	8.3	6.5	5.1	7.0
Margarine	12.9	5.5	1.1	1.0
Lard and other shortenings Wine	$33.0 \\ 38.4$	$\begin{array}{c} 37.7 \\ 44.1 \end{array}$	$35.6 \\ 42.9$	$41.1 \\ 49.0$
Beer	22.2	23.3	25.7	$\frac{49.0}{27.4}$
Unenumerated spirits, sweetened, tested	4.9	4.5	4.5	4.9
Unenumerated spirits, not sweetened, tested	.9	1.3	1.2	1.2
Tobacco stripped, unmanufactured, flue-cured	41.2	44.8	52.9	59.2
Tobacco stripped, unmanufactured, other sorts	2.5	2.8	3.8	4.2
Tobacco unstripped, unmanufactured, flue-cured		167.3	164.3	150.7
Tobacco unstripped, unmanufactured, other sort	$\begin{array}{c} ext{s} ext{ } 14.8 \\ ext{ } 2.5 \end{array}$	$\frac{11.2}{2.5}$	$\begin{array}{c} 13.0 \\ 2.5 \end{array}$	$\begin{array}{c} 10.1 \\ 2.7 \end{array}$
Tobacco manufactures, cigars Tobacco manufactures, all other	2.5 .7	2.5 .7	.6	.9
(b) Basic Materials				
Cattle hides, not treated	24.5	23.9	17.7	25.7
Calf skins, not treated	4.0	5.3	4.3	4.9
Fur skins, not treated	60.2	65.6	59.8	67.8
Soya beans	7.2	12.5	12.1	19.6
Flax or linseed	23.0	27.6	16.6	20.9
Roundwood logs of pine, spruce and aspen,	0.7	0.9	F 0	F 0
unshaped Coniferous, in the round or roughly squared,	8.7	9.3	5.0	5.9
not further prepared	1.7	1.7	1.1	2.9
Non-coniferous, in the round or roughly squared	_	2		2.0
not further prepared	16.9	19.2	18.8	18.8
Wood, shaped or simply worked	23.9	18.8	15.7	7.4
Redwood and Douglas fir, sawn	110.1	130.0	113.6	126.3
Other sorts, coniferous, sawn	173.1	179.0	141.4	139.4
Weatherboards, flooring and matchings,				
softwood, planed or dressed	5.7	5.5	4.1	3.4
Other soft planed or dressed timber	1.4	1.5	1.3	1.0
Non-coniferous, sawn, not further prepared, not elsewhere specified	56.3	58.8	56.2	500
Wood pulp for all purposes, mechanical pulp	66.0	58.5	51.3	56.3 48.7
Sulphite, dry, bleached, dissolving	40.1	39.7	33.0	38.2
Sulphite, dry, bleached, other	36.6	41.1	43.4	40.2
Sulphite, dry, unbleached, strong	34.2	27.3	27.3	25.1
Sulphite, dry, unbleached, other	20.1	15.3	13.6	11.3
Sulphite, wet	14.6	13.0	12.3	10.3
Soda and sulphate, dry, bleached, dissolving	4.2	4.4	3.9	5.5
Soda and sulphate, dry, bleached, other	25.0	33.0	35.1	37.6
Soda and sulphate, dry, unbleached, kraft	26.1	19.5	20.3	19.0
Soda and sulphate, dry, unbleached, other	15.0	12.9	9.9	11.0
Sulphur	14.7	12.8	10.1	10.8

_	1956	1957	1958	1959
		(millions	of dollars)	
Abrasives, natural, crude, ground or graded Asbestos, crude, fibre and waste Iron pyrites (including cupreous iron pyrites)	.7 33.3 7.9	.7 28.6 6.8	.6 28.0 3.6	.7 26.1 2.8
Iron ore and concentrates Nickel ore and concentrates	$230.3 \\ 23.9$	$264.0 \\ 27.8$	199.0 28.5	187.1
Zinc ore and concentrates	12.3	9.6	4.1	6.9
Ilmenite Animal tallow, technical	$\frac{4.5}{10.1}$	$7.0 \\ 9.3$	$\begin{array}{c} 6.2 \\ 4.8 \end{array}$	4.9 11.3
Animal tallow, edible	1.5	1.6	1.0	2.5
Linseed oil, raw, boiled or refined	21.6	14.9	17.5	15.6
(c) Mineral Fuels and Lubricants				
Coal, coke and briquettes	119.1	68.2	19.3	3.7
Petroleum and petroleum products	1,018.6	1,179.7	1,178.8	1,255.8
(d) Manufactured Goods				
Boric acid	.5 3.2	$\frac{.5}{2.9}$.6 3.9	.6 1.8
Aluminum oxide, crude, unground Aluminum oxide, ground or graded	.9	.9	.9	.6
Silicon carbide	3.3	2.6	2.4	2.7
Calcium carbide Cobalt oxides	$\frac{5.5}{2.0}$	$\begin{array}{c} 6.7 \\ 1.3 \end{array}$	$7.7 \\ 1.1$	7.4 1.4
Silicon	2.5	2.6	3.0	2.8
Sodium chlorate Glycerine, crude or distilled	$\frac{.8}{2.0}$	1.0 1.8	$\frac{1.2}{3.9}$	$\frac{.9}{4.2}$
Glycol ethers and glycol etheresters	1.5	1.7	3.2	-2.64
Sodium compounds, organic	$\frac{3.1}{5.2}$	3.8	$\frac{3.2}{2.9}$	2.7
Styrene (monomeric) Vinyl acetate (monomeric)	$\begin{array}{c} 5.2 \\ 3.7 \end{array}$	$\frac{2.2}{1.5}$	1.6	1.6
Titanium dioxide	2.2	3.1	_	-
Antibiotics including penicillin, streptomycin and tyrocidine	2.0	3.4	2.3	1.9
Potassium chloride	24.9	23.9	26.0	26.6
Potassium sulphate	.7	.8	.8	1.2
Plastics materials Disinfectants, insecticides	$\frac{29.3}{2.8}$	$\begin{array}{c} 37.1 \\ 3.3 \end{array}$	$\begin{array}{c} 42.5 \\ 6.3 \end{array}$	5 3.3 3 .3
Starch and preparations therefrom	19.6	18.8	14.4	12.8
Gelatine, edible and empty gelatine capsules Gelatine (technical) other than capsules	1.4	$\frac{1.2}{1.1}$.9	1.3 1.4
Cattle hide rough tanned leather	10.7	11.8	8.0	14.0
Patent leather of a thick, permanent, high-	0	0	0	
gloss finish Veneers	12.0	$\begin{array}{c} .3 \\ 10.7 \end{array}$.3 9.1	.4 9.9
Plywood, including laminboard, block				
board and batten board Hardboard	$\frac{39.2}{13.9}$	$\begin{array}{c} 50.6 \\ 17.7 \end{array}$	$\begin{array}{c} 54.1 \\ 16.7 \end{array}$	63.3 17.9
Other fibre building board	2.8	2.9	2.2	4.5
Newsprint in rolls Other printing paper, not machine glazed,	72.3	74.2	80.9	76.2
and poster paper	1.0	.7	1.2	1.1
Writing or duplicating paper in sheets, not machine glazed	.7	.6	.7	.8
Kraft paper, machine glazed	12.3	12.3	10.8	9.4
Pure sulphite machine glazed paper Other machine glazed paper	$\frac{4.3}{2.2}$	$\frac{3.9}{2.7}$	$\frac{4.2}{2.7}$	$\frac{4.7}{3.6}$
Folding box board, machine glazed	3.3	5.0	5.1	

_	1956	1957	1958	1959
		(millions o	of dollars)	
Other box board, machine glazed	1.1	.5	.5	
Folding box board, not machine glazed	6.6	3.8	3.4	7.9
Kraft board in reels	39.3	40.2	37.3	32.7
Wood pulp board (non-bending), not coated	0010		0110	Carr
or machine glazed	1.4	1.3	1.3	2.1
Paper coated board	.6	.8	1.0	1.5
Board, coated	1.0	1.2	1.5	
Tissue (machine glazed)	5.0	4.4	4.3	2.4
Greaseproof and imitation greaseproof paper	9.2	9.3	9.0	8.6
Glazed transparent paper	.8	1.0	.9	1.0
All other paper	4.3	5.5	7.2	9.6
Boxes and cartons of paper and cardboard			4.0	
(including folding boxes)	.9	1.0	1.0	1.9
Abrasives, manufactured	1.0	1.3	1.6	2.2
Carbons, electric, furnace	1.2	1.0	.9	.2
Platinum, palladium, iridium, rhodium, osmium and ruthenium and alloys thereof	5.0	19.5	7.5	4.4
Pig iron and sponge iron	35.2	23.6	11.9	5.7
Ferro-chromium	11.0	12.5	10.7	11.0
Ferro-manganese and spiegeleisen	9.7	21.2	5.3	6.9
Ferro-silicon and silicon alloys not	011	22.0	0.0	0.0
elsewhere specified	13.0	13.4	9.1	8.9
Silico-manganese	2.6	2.8	3.1	3.6
Ingots	11.3	1.2	_	
Blooms, billets and slabs of steel other				
than alloy steel	29.7	27.9	7.7	
All other blooms, billets and slabs, iron and ste		2.1	.8	.3
Bars and rods of alloy steel	10.9	8.0	2.9	2.8
Angles, shapes and sections of steel, including alloy steel	13.3	5.7	1.4	.6
Girders, beams, joists and pillars,	10.0	0.1	T#	.0
not fabricated	11.5	8.4	2.1	.3
Steel plates, uncoated	28.8	18.5	8.8	.5
Steel sheets, black	34.0	29.9	34.9	44.5
Hoop and strip of alloy steel	.7	1.0	.6	1.2
Hoop and strip, other	4.4	1.5	.9	1.2
Tinplate, tinned steels, terneplate and				
terne sheets	10.6	.8	Additional	_
Wire rods of steel	6.7	2.6	3.4	3.2
Wire, single (not insulated)	1.4	1.1	1.1	1.4
Tubes, pipes and fittings, cold drawn, weldles	ss 1.4	1.6	.9	.7
Tubes, pipes and fittings, other	2.0	3.6	4.1	2.2
Wrought fittings for wrought tubes	1.2	4.8	3.0	1.6
Copper and copper alloys	361.2	278.2	246.6	279.5
Nickel and nickel alloys	14.6	18.1	18.8	20.7
Other (excluding cupro-nickel and nickel silver		3.0	4.6	28.9
Aluminum and aluminum alloys	124.5	102.7	108.8	127.6
Lead and lead alloys	53.8	41.8	33.1	38.1
Zinc and zinc alloys	36.3	35.3	25.9	40.0
Cobalt metal, unwrought	4.3	4.5	3.0	3.4
Magnesium	2.4	2.3	1.5	2.2
Titanium	.4	.2	_	
Nails, screws and similar articles of all	.9	1.0	1.3	2.3
base metals	29.0	35.5	54.7	93.4
Aeroplane engines Engines for motor vehicles (including	20.0	00.0	04.1	20.4
Engines for motor vehicles (including tractors) complete and parts	3.2	4.8	3.8	5.5
Agricultural machinery for preparing the soil	.9	.9	1.4	2.2
Combine harvester-threshers	1.2	2.0	3.5	5.4
O CARROLL CONTRACTOR OF THE CO				

	1956	1957	1958	1959
~		(millions of	f dollars)	
All other harvesting and threshing machinery	2.5	2.6	2.1	4.9
Tractors, complete	3.2	3.3	5.0	3.7
Tractor parts	2.4	3.0	4.4	4.6
Cash registers (including parts)	2.9	3.3	3.9	3.6
Dictating machines, complete	2.9	4.2	5.5	7.5
Pumps, including parts	3.3	4.1	5.2	6.0
Cranes and bridge transporters	1.7	$2.\overline{1}$	4.0	4.8
Hoists and other lifting machinery				2.0
(including winches and capstans)	1.6	2.4	2.1	1.6
Excavating, earth-moving machinery, complete	5.1	7.0	8.0	6.5
Parts for excavating and earth-moving machinery	2.2	4.6	3.9	4.6
Woodworking machinery	2.2	1.7	1.9	2.7
Portable power tools, pneumatic				
(excluding saws) and parts thereof	1.3	1.5	1.4	1.4
Paper-mill and pulp-mill machinery	4.5	4.3	3.3	2.2
Cardboard box and carton-making	1.4	1.5	2.4	3.4
Air-conditioning machines, complete	1.8	1.8	1.9	2.5
Air compressors and exhausters, complete	2.6	1.3	1.3	2.5
Gas compressors and exhausters, complete		2.0	2.0	2.0
and parts	1.9	3.8	3.2	3.6
Packing, packeting, bottling, canning	1.0	0.0	0.2	0.0
and labelling machinery	4.8	4.8	6.1	7.2
Ball bearings, including parts	3.7	2.9	3.4	3.1
Roller bearings, including parts	3.2	3.4	4.4	4.5
Generators, including parts	2.5	2.1	2.6	2.7
Motors, including parts	2.8	3.1	3.0	4.3
Rotary converters	1.2	.9	1.1	3.3
Switch gear and switchboards	1.9	1.4	1.7	3.0
Valves, electronic, complete	4.8	4.2	6.0	8.0
Cathode ray tubes, complete	2.2	4.3	1.3	4.7
Radio receiving sets, domestic or portable	1.0	1.1	.7	1.1
Radio communication and navigational	1.0	1.1	• •	1.1
aid equipment, complete	7.3	7.3	10.4	12.6
Apparatus for telegraphy and telephony	4.1	3.3	3.9	3.4
Welding machinery other than tube making	.8	.9	.9	1.8
Electrical cooking and heating apparatus	2.3	3.1	4.4	4.5
Magnetos, ignition, and electric appliances for	2.0	9.1	.xx	4.0
aeroplanes, motor vehicles and cycles	4.8	5.5	7.1	6.4
Electro-medical apparatus	2.3	2.6	2.1	2.7
Scientific electrical instruments	3.0	4.0	5.4	4.9
Sound reproducing apparatus	3.6	4.9	9.3	15.1
Matches, safety	2.3	$\frac{4.9}{2.4}$	2.7	$\frac{13.1}{2.7}$
	1.8	2.4		
Matches, other sorts	3.0	2.1 4.3	$\frac{2.3}{5.1}$	2.4 5.8
Plastic manufactures		$\frac{4.5}{2.5}$	$\frac{5.1}{2.2}$	
Sports, games, gymnastics and athletic apparatus				1.9
COTTO CT A	4.0	0 17 77 11	7 771 7	

SOURCE: Accounts relating to Trade and Navigation of the United Kingdom

CANADIAN EXPORTS TO THE UNITED KINGDOM BY MAIN GROUPS

	1956	1957	1958	1959
MAIN GROUPS		(millions o	of dollars)	
Agricultural food products	248.9	179.5	237.0	219.8
Agricultural non-food products	59.8	62.5	46.2	59.6
Animals and animal products	21.7	21.0	39.7	48.5
Fibres, textiles and products	1.9	4.4	2.6	1.4
Wood, wood products and paper	135.3	142.3	133.4	132.5
Iron and products	37.7	42.5	24.6	31.6
Non-ferrous metals and products	264.3	236.9	225.3	238.5
Non-metallic minerals and products	19.2	16.2	16.7	14.1
Chemicals and allied products	21.3	28.5	35.7	27.4
Miscellaneous commodities	2.6	3.6	14.6	15.1
TOTAL	812.7	737.5	775.9	788.6

SOURCE: Dominion Bureau of Statistics

SELECTED LEADING CANADIAN EXPORTS TO THE UNITED KINGDOM

Agricultural Food Products				
	1956	1957 (millions o	1958 of dollars)	1959
Apples — fresh	2.3	2.1	2.5	2.6
Soups, n.o.p.		40.57	.1	.6
Barley Soya beans	$\frac{37.1}{3.0}$	$\frac{19.7}{3.9}$	$\frac{46.9}{6.7}$	36.1 4.4
Beans, n.o.p.	.1	.4	.2	.6
Oats Peas, whole	.2 .6	1.0 .6	3.0 .8	1.6 .4
Ontario winter wheat except seed	.7	2.7	4.5	.4
Durum wheat except seed	$\begin{array}{c} .6 \\ 175.6 \end{array}$	$\frac{.4}{126.5}$	1.2 145.0	1.0 146.8
Wheat except seed, n.o.p. Bran shorts and middlings	3.2	.9	1.8	.5
Flour of wheat, n.o.p.	20.8	20.3	22.8	23.2
Agricultural Non-Food Products				
Whisky	.6	.6	.5	.5
Linseed oil cake and meal Soya bean oil cake and meal	$\frac{2.4}{18.0}$	$1.1 \\ 15.5$.3 5.7	$\begin{array}{c} .6 \\ 14.2 \end{array}$
Linseed or flaxseed oil	2.0	1.9	1.7	.3
Soya bean oil Clover seed, alsike	1.8 .2	2.9 .2	1.7 .5	2.6 .2
Clover seed, red	.4	.6	1.3	.7
Flaxseed, n.o.p.	19.8 .5	21.6 .3	18.2 .6	18.1 .5
Grass seed, timothy Tobacco burley	.5	.3	.5	.6
Tobacco, bright flue cured	12.3	16.0	13.8	19.2
Animal and Animal Products				
Salmon sockeye canned	5.1	3.3	18.8	11.5
Salmon coho canned Salmon pink canned	1.3 .7	1. 5 .9	1.8 1.8	3.9 1.0
Salmon chum canned	.1	.1	.3	.8
Herring meal and pilchard meal Fish meal, n.o.p.	.5	.1 .9	1.1	.9 1.5
Beaver skins undressed	1.0	1.0	1.0	1.1
Mink skins undressed, ranch Mink skins undressed, wild	.3 .4	.6 .7	.4 .6	.8 .8
Muskrat skins undressed	1.3	1.1	1.0	.9
Squirrel skins undressed	.6	.5	.6	.5
Calf skins and kips raw Cattle hides raw	.3 .5	.6 .8	.5 1.0	.1
Seal skins except raw fur	.7	.4	.6	.5
Upper leather calf Upper leather, n.o.p.	.7 .7	$\frac{.6}{1.0}$.5 .9	.3 1.1
Butter				5.9
Cheese cheddar Herring oil, industrial	3.7	2.7	4.6	6.9 1.4
Lard		a	.1	.9
Tallow Sausage casings	1.3 .3	$\frac{2.1}{.3}$.8 .6	3.4 .5
Fibres, Textiles and Products	.0	.0	.0	.0
	0	1.0	0	^
Wool in the grease Synthetic fibre, thread, yarn	.9	$\frac{1.3}{2.4}$.9 1.2	.9

Wood,	Wood	Products	and	Paper
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wood, wood Products and Paper				
Troom, Troom 2 rounded whom 2 apor	1956	1957	1958	1959
		(millions o		
Logs, hardwood, n.o.p	.6	.8	.7	E
Pit props of wood	1.9	2.2	1.2	.5 .8
Railroad ties, Douglas fir	1.3	1.7	2.5	.6
Planks, boards, cedar	1.5	1.8	1.8	3.2
Planks, boards, Douglas fir	12.9	11.7	8.9	5.7
Planks, boards, hemlock	10.3	14.2	12.5	8.6
Planks, boards, pine	2.6	3.3	2.8	2.7
Planks, boards, spruce	9.2	7.5	6.2	4.4
Planks, boards, softwood, n.o.p. Flooring, maple	1.2 1.0	1.1 .9	1.5 .8	.9 .9
Plywood softwood	2.9	3.8	4.5	7.9
Pulpwood spruce, balsam fir peeled				2.3
Pulpwood other, peeled	3.7	3.8	2.8	
Spoolwood	1.1	1.1	1.1	.5
Woodpulp sulphate kraft bleached	4.7	4.4	6.0	5.0
Woodpulp sulphate semi-bleached				2.0
Woodpulp sulphate unbleached	1.9	1.4	1.3	1.5
Pulp sulphite bleached dissolving	$\frac{6.6}{4.9}$	7.7	3.3	4.1 1.9
Pulp sulphite bleached paper grades Pulp sulphite unbleached strong	.9	$\begin{array}{c} 4.5 \\ 1.1 \end{array}$	$3.3 \\ 1.1$	$\frac{1.9}{2.2}$
Pulp sulphite unbleached news grade	7.3	6.2	5.6	4.2
Wood pulp mechanically prepared unbleached	3.2	2.7	3.4	2.9
Wood pulp, n.o.p.	.2	.8	.7	1.0
Match splints	1.0	1.4	1.2	1.1
Manufactures of wood, n.o.p.	.4	.4	.4	.6
Paper board, n.o.p.	7.2	8.4	6.8	7.5
Book printing and litho paper	.3	.3	.3	.4
Newsprint paper	41.5		46.5	51.6
Wrapping paper kraft, n.o.p.	.6 .2	1.2 .2	2.9	4.0
Bond and writing paper uncut, n.o.p.	.4	•4	.2	.4
Iron and Its Products				
Iron ore	18.5	24.3	16.2	22.4
Ferro silicon	5.7	5.1	2.9	2.4
Bars, iron and steel	4.0	4.2	1.6	1.5
Plates, sheets and strips, steel	1.1	1.0	.6	.2
Engines, marine and parts		_	_	.7
Machinery and parts, n.o.p.	1.2	.7	.9	1.1
Autos, passenger, new, over 1000 dollars	.2	.4	.4	.8
Non-Ferrous Metals and Products				
Aluminum in primary forms	107.9	79.0	68.5	68.4
Copper fine in ore	.9	.6	.5	.6
Copper ingots, bars, billets	53.9	57.6	45.4	48.2
Copper rods, strips, sheets	1.7	1.3	1.8	1.3
Lead in pigs, refined lead	13.4	9.4	7.4	6.3
Nickel in matte or speiss	34.5	38.5	42.4	37.0
Nickel in oxide	.4	$\begin{array}{c} .5 \\ 6.4 \end{array}$.6 9.9	.4 8.9
Nickel fine	$\begin{array}{c} 6.6 \\ 20.2 \end{array}$	17.3	9.9 1 4.8	11.7
Platinum in concentrates Zinc in ore	.8	.9	.6	.7
Zinc spelter	15.0	18.6	13.2	15.4
Radio wireless apparatus, n.o.p.	.2	.4	.5	Balanceitis
Uranium ores and concentrates	—	-	13.5	32.6

	1956	1957	1958	1959
		(millions o	of dollars)	
Molybdenite Ores, n.o.p. Cadmium Magnesium	.4 .1 1.1 1.8	.5 1.3 1.8	.3 .6 .8 1.3	.5 .7 1.0 1.8
Silenium and salts Metals unmanufactured, n.o.p.	2.6 1.1	1.3 .6	.8 .9	1.1
Non-Metallic Minerals				
Asbestos milled fibres Asbestos waste refuse shorts Coke, petroleum Abrasives, artificial crude Carbon graphite electrodes	8.2 1.7 .6 3.7 2.3	6.2 1.6 .7 3.3 3.4	5.8 1.9 1.1 3.5 3.2	7.1 1.9 1.2 2.8 .2
Chemicals and Allied Products				
Acids, n.o.p. Cellulose products Medicinal preparations Calcium compounds Cobalt oxides and salts Synthetic resins, n.o.p. Polystyrene Drugs and chemicals, n.o.p.	.2 .3 .7 2.3 .9 	.5 .3 1.8 1.1 3.5 .1 21.0	$\begin{array}{c} .3 \\ .4 \\ 3.3 \\ 1.4 \\ .7 \\ 3.2 \\ \hline 26.2 \end{array}$	1.2 .7 .3 .2 1.3 1.5 1.0 20.7
TOTAL EXPORTS TO U.K.	812.7	737.5	775.9	788.6

⁻Denotes less than value of \$50,000 exported to United Kingdom.

SOURCE: Dominion Bureau of Statistics, Trade of Canada, Exports.

FAIRS AND EXHIBITIONS IN UNITED KINGDOM

1960

October 31 - November 3, 1960

3rd Presentation of Children's and Teenage Fashions, Celanese House, 22 Hanover Square, London, W.1.

Teenage, Infants' and Girls' Fair Organization, 92 Cavendish Street, Portland Place, London, W.1.

November 7-10, 1960

The British Sports Trade Fair, Berner's Hotel, London, W.1.

The Federation of British Manufacturers of Sports & Games Ltd., Panton House, 25 Haymarket, London, S.W.1.

November 8-19, 1960

Daily Express Brighter Homes Exhibition, City Hall, Deansgate, Manchester 3. Furnishings, furniture, food and everything for the home.

Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester 3.

November 14-18, 1960

London Medical Exhibition, Royal Horticultural Society's New Hall, London, S.E.1. Electrical medical products, hospital surgical equipment.

British & Colonial Druggists Ltd., 194-200 Bishopsgate, London, E.C.2.

November 21 - 25, 1960

2nd Industrial Photographic and Television Exhibition and Conference,Royal Albert Hall,London.

Industrial & Trade Fairs Ltd., Drury House, Russell Street, London, W.C.2.

November 29 - December 2, 1960

Corrosion Exhibition, Empire Hall, Olympia, London, W.14. All anti-corrosion products and services.

Corrosion Technology, 9 Eden Street, London, N.W.1.

December 5-9, 1960

Smithfield Show and Agricultural Machinery Exhibition, Earls Court, London, S.W.5. Livestock, meat and agricultural equipment.

Smithfield Show Joint Committee, Forbes House, Halking Street. London, S.W.1.

1961

January 4-14, 1961

7th International Boat Show, Earls Court, London.

The Ship and Boat Builders' National Federation, 23 Knightsbridge, London, S.W.1.

January 7-13, 1961

12th International Toy Fair, Grand, Cairn, Majestic, Old Swan and Crown Hotels, Harrogate.

The Secretary, Harrogate International Toy Fair Ltd., Finsbury Court, Finsbury Pavement, London, E.C.2.

January 7-14, 1961

Camping and Outdoor Life Exhibition, Empire Hall, Olympia, London, W.14. Camping equipment, sports goods, boats, caravans, etc.

Trades Exhibition Ltd., Exhibition House, Spring Street, London, W.2. January 8-14, 1961

Harrogate International Toy Fair, Hotels in Harrogate, Yorkshire. Toys and allied merchandise.

Harrogate International Toy Fair Ltd., Finsbury Court, Finsbury Pavement,

London, E.C.2.

January 16 - 20, 1961

The 45th Annual Exhibition of the Physical Society, Royal Horticultural Society's Halls, Westminster, London.

The Physical Society, 1 Lowther Gardens, Prince Consort Road, London, S.W.7.

January 30 - February 3, 1961

12th International Gifts and Fancy Goods Fair, Blackpool.

Trade Promotion Services Ltd., Saint Dunstan's House, Carey Lane, London, E.C.2.

January 30 - February 11, 1961

12th Annual Furniture Exhibition, Earls Court, London.

B.F.M. Exhibitions Ltd., 17 Berners Street, London, W.1.

January 30 - February, 1961

8th British Toy Fair,
Mount Royal Hotel, Mostyn Hotel and Mayfair Rooms,
Bryanton Street,
Marble Arch,
London, W.1.

British Toy Manufacturers' Association Ltd., 93-94 Hatton Gardens, London, E.C.1.

February 6-10, 1961

International Hardware Trades Fair, Olympia, London.

Universal Exhibitions Ltd., 74 Holland Park, London, W.11.

February 6-10, 1961

6th National Nylon Trade Fair, Royal Albert Hall, London.

Trade Fairs & Promotions Ltd., Drury House, Russell Street, London, W.C.2.

International Gifts and Fancy Goods Fair,
Winter Gardens,
Palace Buildings,
Imperial and Metropole Hotels,
Blackpool.
Jewellery, leather goods, pottery, glass and all other gift lines.

Trade Promotion Services Ltd., Saint Dunstan's House, Carey Lane, London, E.C.2.

February 13-17, 1961

9th Leather Goods Industries Fair, Mount Royal Hotel, Marble Arch, London, W.1.

Exhibition Section, "Leathergoods" Trade Journal, 15 Cursitro Street, London, E.C.4.

3rd National Slipper Fair, Imperial Hotel, Blackpool.

Shoe and Leather Record, 133-5 Oxford Street, London, W.1.

February 17-26, 1961

Hoteliers, Caterers and Catering Equipment Exhibition, Bingley Hall, Birmingham 15. Catering equipment, hotel and restaurant furniture, etc.

W. G. Appleyard Esq., 71 Broad Street, Birmingham 15.

February 20-23, 1961

4th Display Market Week, Russell Hotel, Russell Square, London, W.C.1.

The National Display Equipment Association, 2 Caxton Street, London, S.W.1.

February 27 - March 3, 1961

8th International Men's and Boys' Trade Fair, Earls Court, London.

Trade Fairs and Promotions Ltd., Drury House, Russell Street, Drury Lane, London, W.C.2.

8th Smallwares Trade Fair, Queen's Hotel, Hastings.

Trade and Technical Exhibitions, 1 Dorset Buildings, Salisbury Square, London, E.C.4.

8th National Household Textiles and Soft Furnishings Fair, Earls Court, London.

Trade Fairs and Promotions Ltd., Drury House, Russell Street, London, W.C.2.

March 6-9, 1961

13th Technical Exhibition of the Oil and Colour Chemists' Association,
Royal Horticultural Society's New Hall,
London, S.W.1.

The General Secretary, Oil and Colour Chemists' Association, Wax Chandlers Hall, Gresham Street, London, E.C.2.

March 7-25, 1961

"Daily Express" Brighter Homes Exhibition, City Hall, Deansgate, Manchester 3.

Provincial Exhibition Ltd., City Hall, Deansgate, Manchester 3.

March 7 - April 3, 1961

38th Daily Mail Ideal Home Exhibition, Olympia, London.

Associated Newspapers Limited, 161-163 Queen Victoria Street, London, E.C.4.

March 21 - 24, 1961

Regional Business Efficiency Exhibition, Sophia Gardens Hall, Cardiff.

Office Appliance and Business Equipment Trades Association, 64 Cannon Street, London, E.C.4.

March 21-25, 1961

10th Electrical Engineers (A.S.E.E.) Exhibition, Earls Court, London.

Electrical Engineers (A.S.E.E.) Exhibition Ltd., 6 Museum House, 25 Museum Street, London, W.C.1.

April 10 - 13, 1961

4th "Shoes for Autumn" Exhibition, Majestic and Old Swan Hotels, Harrogate.

British Footwear Manufacturers' Federation, 22 Gilbert Street, London, W.1.

April 17-21, 1961

The Shoe and Leather Record, 133-5 Oxford Street, London, W.1.

The Shoe Trades Exhibition, Granby Halls, Leicester.

April 20 - May 4, 1961

Engineering, Marine, Welding and Nuclear Energy Exhibition, Olympia, London.

F. W. Gridges & Sons Ltd., Grand Buildings, Trafalgar Square, London, W.C.2.

April 25 - May 7, 1961

Commonwealth and European Food Festival, London.

May, 1961

Leather Importers', Factors and Merchants Association, London.

May 15-19, 1961

3rd International Automatic Vending Machine Exhibition, Empire Hall, Olympia, London.

Contemporary Exhibitions Ltd., 2 Dunraven Street, Park Lane, London, W.1.

May 15 - 20, 1961

3rd International Hospital Equipment and Medical Services Exhibition, Olympia.

London.

Contemporary Exhibitions Ltd., 2 Dunraven Street, Park Lane, London. W.1.

May 24-27, 1961

Royal Ulster Agricultural Society 94th Annual Show and Industrial Exhibition,

Balmoral Show Grounds, Northern Ireland.

Royal Ulster Agricultural Society, The Kings Hall, Belfast.

May 28 - June 2, 1961

Instruments, Electronics and Automation Exhibition, Olympia, London.

Industrial Exhibitions Ltd., 9 Argyll Street, London, W.1.

May 30 - June 2, 1961

17th Radio and Electronic Component Show,

Olympia, London.

The Radio and Electronic Component Manufacturers' Federation, 21 Tothill Street,

London, S.W.1.

June 21 - July 1, 1961

International Plastics Exhibition and Convention (Interplas), Olympia.

London.

The Manager,

"British Plastics".

1961 International Plastics Exhibition,

Dorset House.

Stamford Street,

London, S.E.1.

July 4-7, 1961

Opthalmic Optical Trade Exhibition and Conference,

Royal Albert Hall,

London.

Opthalmic Exhibitions Ltd.,

Columbia House.

69 Aldwych,

London, W.C.2.

September 5 - 15, 1961

International Packaging Exhibition.

Olympia.

London.

Provincial Exhibitions Ltd.,

City Hall.

Deansgate, Manchester 3.

October 1 - 10, 1961

6th Gauge and Tool and Power Press Exhibition,

Olympia,

London.

The Gauge and Tool Makers' Association,

Standbrook House.

2-5 Old Bond Street,

London, W.1.

October 2-11, 1961

49th Business Efficiency Exhibition.

Grand Hall.

Olympia,

London.

Appliance and Business Equipment Trade Association of Great Britain and Ireland.

64 Cannon Street.

London, E.C.4.

October 3-12, 1961

2nd Electronic Computer Exhibition and Business Symposium, National Hall, Olympia, London.

Electronic Computer Exhibition, 64 Cannon Street, London, E.C.4.

October 11 - 21, 1961

International Knitting Machinery and Accessories Exhibition, Belle Vue,
Manchester.

Textile Recorder (Machinery and Accessories) Exhibition Ltd., Old Colony House, South King Street, Manchester 2.

November 13 - 18, 1961

2nd Engineering Materials and Design Exhibition, Earls Court, London.

Industrial & Trade Fairs Ltd., Drury House, Russell Street, London. W.C.2.

9th Factory Equipment, Heating, Ventilation and Thermal Insulation Exhibition, Earls Court, London.

Industrial & Trade Fairs Ltd., Drury House, Russell Street,

London, W.C.2.

November 15 - 29, 1961

Building Trades Exhibition, London.

29th Building Exhibition, Olympia, London.

Building Trades Exhibition Ltd., 11 Manchester Square, London, W.1.

RETAIL BUYING SEASONS IN LONDON

Commodity	Fall Trade	Spring Trade	Other Seasons
Women's coats, suits and dresses	May 1 to June 10 (mostly first half of May)	September 23 to November 30	September for late winter, March for late summer
Women's lingerie, sportswear and sweaters	May 1 to June 10 (mostly first half of May)	October/November	September for late winter, March for late summer
Handbags and small leather goods	May	October/November	
Women's gloves	March/April	October/November	
Women's hosiery			Continuous
Men's suits	March/April/May	September/October/ November	
Men's underwear, shirts, sweaters, etc.	April/May	October/November	
Men's accessories	June (for Christmas)		Continuous
Infants' wear	May 1 to June 10	October/November/ December	
Slippers	January	December	
Footwear (other than slippers)	February/March/ April/May	August/September/ October/November	
Home furnishings, draperies and bedding	April/May	September/October	Continuous
Furniture	August	January/February	Continuous
Housewares and appliances			Continuous
Toys			January/February/
Winter sporting goods	March/April		March
Summer sporting goods		November/ December	
China and glass			Continuous



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